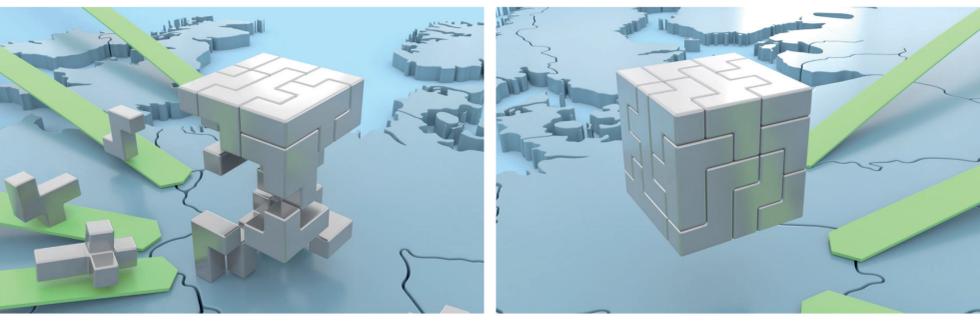


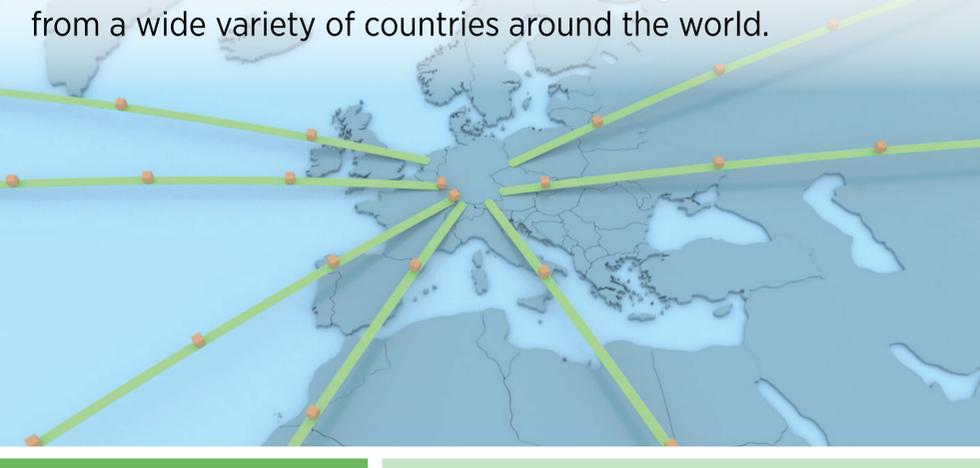
# ECM

## Export Control Management: How to Comply with Complex Export Control Regulations and Miminimize Risks

Today, a **product** often consists of many components that are imported from many different countries.



**The finished products** are then sold and again exported to a wide variety of people in a wide variety of companies from a wide variety of countries around the world.



**And that can be dangerous!**



Because complex and frequently changing national as well as international export control regulations and sanctions lists apply worldwide.



**Export control** is a political, multilateral tool to prevent in particular the proliferation of weapons of mass destruction or the development of armed conflicts.



**US export controls** are even applied worldwide, as US authorities adopt global responsibility for controlling US products and technologies.

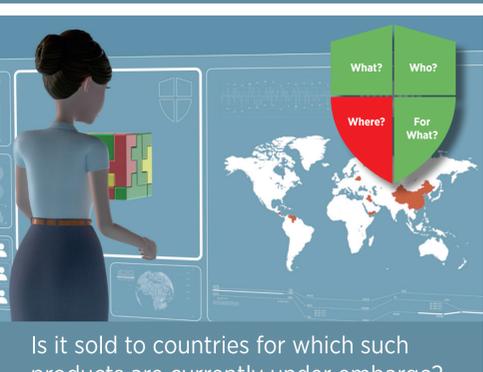
**Therefore, all export control regulations must be checked before each individual sale:**



Can a product or parts thereof possibly also be used for military or other purposes requiring a license?



Is it delivered to individuals or companies that are on daily changing sanctions lists?



Is it sold to countries for which such products are currently under embargo?



And who will ultimately use this product for which purpose?



**Drastic penalties** are threatened if export control regulations are violated – for company management, for export managers and for clerks in sales or purchasing.

**\$ 1,102,049,725.-**

U.S. Department of Commerce's BIS penalties in 2018

**1,035 Months in Jail**



U.S. Department of Commerce's BIS penalties in 2019

In addition, there is a threat of immense damage to the company itself.



In order to be as safe as possible in export controls, **automated checks as well as audit trails and documentation** of each individual business transaction are therefore required.



Exactly what export control management software solutions from MIC are doing! **Contact us now!**